

D | **R** Deli
Rojas Elgueta
Arbitration & Litigation



D|R Arbitration & Litigation, founded by Maria Beatrice Deli and Giacomo Rojas Elgueta, is a boutique law firm that offers premier legal services in arbitration and litigation with an international reach on the strong belief that a boutique law firm is the most suitable structure to offer premier arbitration and litigation services.

For this reason, Maria Beatrice Deli and Giacomo Rojas Elgueta have built a result-oriented team, moved by dedication, passion and expertise, and determined to provide the highest standard services for the benefit of the firm's clients.

D|R Arbitration & Litigation lawyers act as counsel or co-counsel in complex litigation and commercial arbitration proceedings, representing Italian and international clients.

Also, D|R Arbitration & Litigation partners regularly act as sole or co-arbitrators in ad hoc or institutional arbitrations, both at domestic and international level. Furthermore, they have been frequently appointed as expert witnesses in international arbitration and court proceedings.

Our team is committed, focused and well-experienced to provide dynamic, responsive, and the most effective solutions to our clients' needs and business challenges.

VALUES

Five core values are the essence of our identity:

Commitment: Our work is built on the conviction that an excellent service cannot but stem from constant dedication and utmost focus. We are committed to being a client-centered law firm, responsive in understanding our clients' objectives and needs in order to deliver valuable and sound advice.

Independence: We adhere to our professional responsibilities in all our dealings, acting ethically and being aware that avoiding conflicts of interests is vitally important to us. Furthermore, being a boutique law firm allows us to minimize the risk of being conflicted.

Expertise: In establishing D|R Arbitration & Litigation, Professors Maria Beatrice Deli and Giacomo Rojas Elgueta envisioned the considerable potential of merging their extensive professional experience and their academic stature in the field of international and comparative private law.

Flexibility: By opting for a boutique structure we have eliminated all those burdens that typically affect the daily activity of big law firms. Our lawyers are free from diversions that are of no additional value for clients, which results in more dynamism and engagement than larger counterparts. Additionally, our team is able to interact and work in partnership with colleagues from other firms in a constructive and cooperative manner, whenever necessary to attain the best solutions for the clients.

Cost-Effectiveness: A streamlined structure translates into significant savings, enabling us to offer transparent, flexible and reasonable fees.

Maria Beatrice Deli

Maria Beatrice Deli is Associate Professor of International Law at the University of Molise.

Maria Beatrice is specialized in international commercial and investment arbitration law and complex litigation, acting as counsel and arbitrator. As counsel, she spent 15 years in the international department of a major Italian law firm, where she gained an extensive experience with domestic and foreign clients in a wide range of corporate and commercial disputes across a variety of industries. She was repeatedly designated secretary of arbitral tribunals in complex international cases, and later acted as sole arbitrator and co-arbitrator in various arbitration proceedings, both ad hoc and institutional, also under the ICC Rules of Arbitration with seat in different countries.

In 2011 Maria Beatrice was appointed as Secretary General of the Italian Association for Arbitration (AIA-Associazione Italiana per l'Arbitrato), having the responsibility of the administration of domestic and international cases and taking care of the promotion of the institution in Italy and abroad.

In 2013 she became Secretary General of ICC Italy. Since 2014 she is member of the Council of the Milan Chamber of National and International Arbitration. Maria Beatrice is Founding member of ArbIt (Italian Forum on International Arbitration and ADR).



Giacomo Rojas Elgueta

Giacomo Rojas Elgueta is an Associate Professor of Private Law at Roma Tre University, School of Law.

He is also licensed as Full Professor of Comparative Law.

Giacomo specializes in commercial and investment arbitration and complex litigation, acting as counsel, expert witness and arbitrator. As counsel, he regularly represents domestic and foreign clients in a wide range of corporate and commercial disputes across a variety of industries.

Giacomo has acted as sole arbitrator and co-arbitrator in various arbitration proceedings, both ad hoc and under the rules of the ICC and the Milan Chamber of Arbitration with seat in different countries including Italy and Switzerland.

He has been appointed by the Italian Republic as expert witness in three investment arbitration proceedings under the rules of ICSID and SCC, and he has acted as expert on Italian law before U.S. state and federal courts. Giacomo is past Co-Chair of ArbIt (Italian Forum on International Arbitration and ADR).



Contract drafting and negotiation
Settlement negotiation
Drafting of legal and expert opinions
Court litigation
Domestic arbitration
International commercial arbitration
Investment arbitration
International tribunals

The D|R Arbitration & Litigation commitment is to provide services of the highest standards at all stages of the disputes process: from the drafting of commercial contracts, with the objective of minimizing the risk of future disputes, to the enforcement of arbitral awards or court judgements.

Our main goal is to help clients avoid needless conflicts and to resolve disputes whenever suitable and efficient. Being experienced negotiators, our lawyers provide an objective appraisal of the merits of the dispute in order to establish from the outset the best result that has a realistic chance to be achieved.

D|R Arbitration & Litigation lawyers are recognized as leading figures in international arbitration and litigation. We act as counsel or co-counsel in complex proceedings before international tribunals or national courts, representing Italian and international clients.

Our lawyers are regularly appointed as arbitrators under the rules of major arbitral institutions, and act as expert witnesses in domestic and international disputes, providing opinions on Italian, comparative and international law.

Monique Sasson

Monique Sasson has more than twenty years of experience in analyzing international disputes. She is qualified as an English solicitor, Italian avvocato, and a New York attorney, and has served as counsel in high-stakes international arbitration cases while working at two major law firms in Rome and London. Monique was on the JAMS International Roster of Arbitrators and Mediators when she resided in New York City (2009-17), and successfully mediated disputes between litigants in federal and state courts. Monique returned to Italy in 2017 and resumed an international arbitration practice based in Milan.

Monique holds a Ph.D. in international law from Cambridge University, and has particular expertise in investment treaty arbitration. She served as an expert witness on public international law in *CEAC v. Montenegro* (ICSID Case No. ARB/14/8). The second edition of her book, *Substantive Law in Investment Arbitration*, was published by Kluwer in 2017.

Guia Viligiardi

Guia Viligiardi specializes in civil, commercial and corporate law, representing both domestic and foreign clients in complex disputes and assisting them on a variety of civil and commercial law matters. Guia has gained extensive experience in commercial disputes and in cases concerning civil liability for criminal offenses, directors' and officers' liability, government liability and environmental law. Among a variety of industries, she has a recognized expertise in disputes in the energy sector.

For over 15 years, Guia worked at a nationally recognized law firm in Milan where she acted as counsel in some of the largest cases before Italian Courts. Guia has been of Counsel at DJR Arbitration & Litigation since the firm's foundation.

Rome

Viale delle Belle Arti, 7
00196 Rome, Italy
+39 06 877 62 800



Milan

Via Tortona, 33
20144 Milan, Italy
+39 02 928 52 614

info@drlaw.it

